

*Furnish this exhibit for EACH foreign principal listed in an initial statement
and for EACH additional foreign principal acquired subsequently.*

1. Name and address of registrant WEST GLEN COMMUNICATIONS		2. Registration No. 4191
3. Name of foreign principal LUFTHANSA GERMAN AIRLINES	4. Principal address of foreign principal 1640 Hempstead Turnpike East Meadow, NY 11554	

5. Indicate whether your foreign principal is one of the following type:

- ☒ Foreign government
- ☐ Foreign political party
- ☐ Foreign or ☐ domestic organization: If either, check one of the following:
- | | |
|--------------------------------------|--|
| <input type="checkbox"/> Partnership | <input type="checkbox"/> Committee |
| <input type="checkbox"/> Corporation | <input type="checkbox"/> Voluntary group |
| <input type="checkbox"/> Association | <input type="checkbox"/> Other (specify) _____ |
- ☐ Individual—State his nationality _____

6. If the foreign principal is a foreign government, state:

- a) Branch or agency represented by the registrant. Lufthansa German Airlines
1640 Hempstead Turnpike, East Meadow, NY
- b) Name and title of official with whom registrant deals.
Mr. Hannes C. Schloesser

7. If the foreign principal is a foreign political party, state:

- a) Principal address
N/A
- b) Name and title of official with whom the registrant deals.
- c) Principal aim

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8. If the foreign principal is not a foreign government or a foreign political party,

- a) State the nature of the business or activity of this foreign principal

N/A

b) Is this foreign principal

- Owned by a foreign government, foreign political party, or other foreign principal Yes ☒ No ☐
- Directed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Controlled by a foreign government, foreign political party, or other foreign principal Yes ☒ No ☐
- Financed by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐
- Subsidized in whole by a foreign government, foreign political party, or other foreign principal Yes ☒ No ☐
- Subsidized in part by a foreign government, foreign political party, or other foreign principal Yes ☐ No ☐

9. Explain fully all items answered "Yes" in Item 8(b). (If additional space is needed, a full insert page may be used.)

The above is subsidized by the government, but supervised and operated by the New York office.

10. If the foreign principal is an organization and is not owned or controlled by a foreign government, foreign political party or other foreign principal, state who owns and controls it.

N/A

Date of Exhibit A
November 9, 1988

Name and Title
Arthur Lester, VP
Operations

Signature
Arthur Lester

INSTRUCTIONS: A registrant must furnish as an Exhibit B copies of each written agreement and the terms and conditions of each oral agreement with his foreign principal, including all modifications of such agreements; or, where no contract exists, a full statement of all the circumstances, by reason of which the registrant is acting as an agent of a foreign principal. This form shall be filed in duplicate for each foreign principal named in the registration statement and must be signed by or on behalf of the registrant.

Name of Registrant

WEST GLEN COMMUNICATIONS

Name of Foreign Principal

LUFTHANSA GERMAN AIRLINES

Check Appropriate Boxes:

1. ☒ The agreement between the registrant and the above-named foreign principal is a formal written contract. If this box is checked, attach two copies of the contract to this exhibit.
2. ☐ There is no formal written contract between the registrant and foreign principal. The agreement with the above-named foreign principal has resulted from an exchange of correspondence. If this box is checked, attach two copies of all pertinent correspondence, including a copy of any initial proposal which has been adopted by reference in such correspondence.
3. ☐ The agreement or understanding between the registrant and foreign principal is the result of neither a formal written contract nor an exchange of correspondence between the parties. If this box is checked, give a complete description below of the terms and conditions of the oral agreement or understanding, its duration, the fees and the expenses, if any, to be received.

4. Describe fully the nature and method of performance of the above indicated agreement or understanding.

Distribute 16mm films and cassettes to promote travel.

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5. Describe fully the activities the registrant engages in or proposes to engage in on behalf of the above foreign principal.

Promotion of their films through catalogs and mailings.

6. Will the activities on behalf of the above foreign principal include political activities as defined in Section 1(o) of the Act?¹
Yes ☐ No ☒

If yes, describe all such political activities indicating, among other things, the relations, interests or policies to be influenced together with the means to be employed to achieve this purpose.

N/A

Date of Exhibit B
November 9, 1988

Name and Title
Arthur Lester, VP
Operations

Signature

Arthur Lester

¹Political activity as defined in Section 1(o) of the Act means the dissemination of political propaganda and any other activity which the person engaging therein believes will, or which he intends to, prevail upon, indoctrinate, convert, induce, persuade, or in any other way influence any agency or official of the Government of the United States or any section of the public within the United States with reference to formulating, adopting, or changing the domestic or foreign policies of the United States or with reference to the political or public interests, policies, or relations of a government of a foreign country or a foreign political party.

Lufthansa German Airlines

West Glen Communications Inc.
1430 Broadway
New York, NY 10018

Lufthansa Building
1640 Hempstead Turnpike
East Meadow, N.Y. 11554

Tel.: (516) 794-2020
TWX: 516-485-0430
Int'l TEX: NY 4-155
Telegrams: Lufthansa Eastmeadowlany

Date April 06, 1988
UE402 1a

PURCHASE ORDER NO.

UE 29497

Please deliver subject to our terms and conditions hereon and on the reverse hereof

Item	Part-No.	Description	Qty.	Unit Price	Extension
1	Renewal of our	Film/TV Distribution contract starting May 01, 1988 though April 30, 1989 as per two pages attached	Unit	Currency	
				US\$	US\$
		total amount			44000.00
	payments: A	in cash billed first		10000.00	
	B	on a barter agreement ## 485.75 700.800 27.223.0		34000.00	
Your quotation-No. Date			Total net: US\$ 44000.00		
Shippingmarks		NYCUN3 7/88 V. 30.3.88 744.15 700.300	Pls. return attached acceptance form without delay.		
UE 29497					
Delivery requested AS PER SCHEDULE			Price F.O.B. ./.		
Payment terms after receipt of invoice and proof of fulfillment			Mail invoice in duplicate to above address, Accounting Dept. UR 8		
Packing ./.			Packing charges ./.		Attach 2 packing sheets to package
Ship to Lufthansa German Airlines 1640 Hempstead Turnpike East Meadow, NY 11554					
Final Destination					

Lufthansa German Airlines

i.V.
J. Murphy

i.A.

M. Landtler

FILM/TV - Distribution Contract for
USA and Canada for 1988/89

starting date: May 01, 1988

ending date: Apr. 30, 1989

General Distribution USA *)

Rate per booking and postage for approx.

4,000 bookings/ ea. booking \$5.50

\$22,000. --

1. Hansatic League

2. Lovely, Lovely Bavaria

3. Please Construct **)

4. The Munich Seasons

5. This Country called Deutschland

6. The Treasures of Germany

7. Time Flies, version 1986 **)

8. A Journey in a white and blue Balloon

9. The New Generation **)

10) Birds of Passage and other Impressions
of Europe

*) Note: Audience Requirements:

-page 2-

No elementary, Junior- and Highschools,
no rest- and/or convalescence homes,
not hospitals or resorts

Note: **) Audience Requirements:

The film "Please construct and
The New Generation" are only for
technical education.

Note***) Time Flies version 1986 as an exception -
can be distr. to schools.

TV/Cable- TV Distribution USA:
for commercial- and Cable TV systems
for the under A mentioned films -
excl. Please construct.... and the New
Generation.

For this kind of distrib. films and 3/4" and
VHS video-cassette tapes are used

200 telecast bookings, ea. \$ 24.00

\$4,800. --

625 cablecast bookings, ea. \$ 15.00

\$9,390. --

2) cont.....

CANADA FilmDistribution:

Films mentioned under Pos. A

100 bookings, ea. \$6.50 \$650.00

Administration changes:

Bases on the number of titles and prints in the active inventory:

per title: \$10.--/month x 10 title x 12: \$1,200.--

per print/cassette: \$0.50/month x 660 x 12: \$3,960.00

Miscellaneous:

For cases perma treatment, spec. or other expenses in connection with the film distrib. \$2,000.-- as well for the TV-Distrib. in the USA and Canada

Film-Distribution Brochures:

The Brochure - Adventure in Germany - will be printed new XXX when present supply is exhausted

If new film catalogues - due to any changes of new titles etc have to be printed in the

total amount of 10,000 pieces (3,500 for LH's own distrib. and 6,500 by West Glenn) LH will supply

1 cont....

West Glenn with the LH-shell folder Nr. 10 (green, size 9/16" flat, folded to 4/9")

and they will be charged as well as LH for the amount of 3,500 brochures.

2 In case of unsatisfactory services we reserve the right to cancel this contract with a 90-days notice. West Glen Communications, Inc. wants to fulfill the film distribution contract as follows:

3 \$10,000.-- in cash, billed first

\$34,000.-- on a barter agreement contract 1988/89

No. 485.75 700.800 27.223.0



Lufthansa

Date Jan.20,1988
UE402 1a

Lufthansa German Airlines

West Glen Communications Inc.
1430 Broadway
New York City, NY 10018

212 921 0966

Lufthansa Building
1640 Hempstead Turnpike
East Meadow, N.Y. 11554

Tel.: (516) 794-2020
TWX: 516-485-0430
Int'l TEX: NY 4-155
Telegrams: Lufthansa Eastmeadowlany

PURCHASE ORDER NO.

UE 29398

Please deliver subject to our terms and conditions hereon and on the reverse hereof

Item	Part-No.	Description	Qty.	Unit Price	Extension
		Continuation of the distribution contract for the film- theatre pre-program film EYES ON THE WORLD - IMPRESSIONS OF GERMANY 35 mm length 10 minutes in cooperation with the German Information Center, New York CIC -planned bookings for 1988 approx 1555 each booking is \$18.00 shared between German Info.Center and Lufthansa 50% LH share FULFILLMENT AS FOLLOWS: CASHbilled first BARTER Nr.485.75 700.800 25622.2	Unit	Currency US \$	US \$
				18.00	27990.-
				9.00	13995.--
				6995.00	
				7000.00	
Your quotation-No. Date			Total net: US \$13995.00		
Shippingmarks UE 29398		NYCUN3 1/88 v. 14,1,88 744,15 700.300		Pls. return attached acceptance form without delay.	
Delivery requested as per above		Price F.O.B. delivered			
Payment terms monthly billing/ barter		Mail invoice in duplicate to above address, Accounting Dept. UR 8			
Packing ./.		Packing charges none		Attach 2 packing sheets to package	
Ship to bill: Lufthansa German Airlines 1640 Hempstead Turnpike East Meadow, NY 11554					
Final Destination					

N3

Lufthansa German Airlines

i.V.

B. Tiedemann

i.A.

M. Landthale

M. Landthale

GENERAL PURCHASE TERMS OF LUFTHANSA GERMAN AIRLINES
(DEUTSCHE LUFTHANSA AKTIENGESellschaft)

Scope of the terms

1. These conditions constitute part of all agreements made by or on behalf of Lufthansa German Airlines as buyer.
2. Written declarations of contract by Lufthansa German Airlines are only effective if they bear the signatures of two (2) persons (1 person for orders in an amount not exceeding \$1,000.00), duly authorized by Lufthansa German Airlines. Verbal orders are not binding.

Prices and terms of payment

3. It is understood by Lufthansa German Airlines and seller that the price agreed upon shall not be in excess of that at which the seller under similar circumstances sells to or produces for third parties. If under the same terms the seller charges a lower price to a third party, such lower price shall be deemed to be agreed upon.
4. Lufthansa German Airlines and seller agree that the price agreed upon shall include only such debit items that were known to Lufthansa German Airlines at the making of the contract. All other debit items shall be borne by the seller unless another arrangement has been agreed upon in writing. Seller expressly agrees to prepay all taxes and duties incident to this purchase order, and that such prepayment will not be passed along to buyer in the calculation of price or shipping charges. Should the seller's price calculation be based in any way upon any such tax or duty, the purchase price shall be deemed diminished to the extent of that amount.
5. No variance in any of the terms, conditions, deliveries, prices, quantity, quality, and specifications will be effective without Lufthansa German Airlines' written consent.
6. The seller shall send invoices to Lufthansa German Airlines in triplicate. The invoices must contain the following particulars: Order number, date of order, quantity with detailed price and total price. For each shipment it must also be stated whether it is the first, second or final part shipment. In the case of part shipments, separate invoices shall be sent.
7. The payment of the purchase price or the payment for goods and materials shall be effected net within six weeks after completion of the order and issue of the invoice (paragraph 6) unless a discount agreement has been made.

Time of delivery, delay, execution of the order, packing, liability for defects

8. Unless any other written agreement has been made, seller shall execute this order without delay.
9. Lufthansa German Airlines reserves the right to cancel this order or any part thereof of delivery is not made within the time specified or within a reasonable time in case no time is specified, or if the quantity or quality of the articles are not as specified herein.
10. The seller affirms that he is informed of the intended purpose of the goods ordered and guarantees their suitability for that purpose.
11. The seller warrants that the articles to be supplied under this contract are new unless otherwise stated in this contract and are fit and sufficient for the purpose intended, that they are merchantable, of good quality and free from defects, whether patent or latent, in design, material and workmanship.
The seller warrants that he has good title to the articles supplied and that they are free and clear from all liens or encumbrances. In the event the seller is aware of a problem with his products including defective or incorrect articles supplied to Lufthansa German Airlines seller shall immediately notify Lufthansa German Airlines of same.
12. All materials or articles ordered will be subject to final inspection and approval of Lufthansa German Airlines by either or both Lufthansa German Airlines' inspectors and government inspectors. Such inspection shall be made within a reasonable time after delivery of the articles, irrespective of date of payment therefor, and any materials or articles which are not then in every way satisfactory to Lufthansa German Airlines may be rejected. Lufthansa German Airlines may hold any rejected articles for the seller's instructions and at the seller's risk, or may return them to seller at seller's expense. Failure of Lufthansa German Airlines to reject any item shall not be deemed to waive or impair Lufthansa German Airlines' rights under Paragraphs 9 & 11 hereof.

13. In selecting the packing the seller, exercising the care of a prudent businessman, must respect the wishes of Lufthansa German Airlines regarding the means of transport and commercial usage. Each package shall contain a packing slip stating the order number and the number of invoice. Packing costs shall be borne by the seller and the seller shall place packing material at the disposal of Lufthansa German Airlines free of charge. The seller has the burden of proof of proper packing.
14. The seller shall procure all necessary licenses and permits and other permits required for the unrestricted sale of the merchandise. In addition, the seller shall not, without first obtaining the written consent of Lufthansa German Airlines in any manner advertise or publish the fact that the seller has furnished or has contracted to furnish to Lufthansa German Airlines the articles herein mentioned. The seller shall not reveal any of the details connected with this order to any third party.
15. The seller represents that any merchandise delivered shall be free of any rights of third parties and encumbrances or liens thereon, and it further represents that the use of such merchandise by Lufthansa German Airlines will not constitute infringement of any patents, trademarks, copyrights or other similar rights. The seller agrees that Lufthansa German Airlines shall not be liable for any damages arising thereon and that seller shall indemnify and hold Lufthansa German Airlines harmless from any and all demands, claims, actions, suits, fines, damages, losses and penalties that may arise from or be connected with such use; additionally, seller agrees to assume full responsibility for the handling and defense of the aforementioned, and upon seller's failure to do so, Lufthansa German Airlines without notice reserves the right to defend such demands, claims, actions, suits, fines, damages, losses and penalties and charge all costs thereof to seller.
16. Lufthansa German Airlines is under no obligation to inspect delivered goods immediately upon receipt. Signing of a receipt by Lufthansa German Airlines does not constitute a waiver of any possible claims or rights.
Payments by Lufthansa German Airlines do not constitute an acknowledgement that goods delivered are in good order and condition and/or free from defects.
All rights of Lufthansa German Airlines are reserved until final examination by Lufthansa German Airlines of the goods delivered has been completed.
17. Seller will not transfer or assign directly or indirectly to any person or persons whatever any portion of this order without Lufthansa German Airlines' prior written consent.
18. Seller expressly agrees that Lufthansa German Airlines shall not be liable for any and all damages arising from or caused by, or incurred through any faulty or noncontractual performance by the seller, or by seller's withdrawal from the agreement, or by faulty material, regardless of whether or not such damages arise from, or were, caused by, or occurred through any fault of the seller, and the seller shall indemnify and hold Lufthansa German Airlines harmless from any and all demands, claims, actions, suits, fines, damages, losses and penalties that may arise from or be connected with such performance or nonperformance, or such materials; additionally, the seller agrees to assume full responsibility for the handling and defense of the aforementioned, and upon seller's failure to do so, Lufthansa German Airlines without notice reserves the right to defend such demands, claims, actions, suits, fines, damages, losses and penalties and charge all costs thereof to seller.
19. In the event that the General Purchase Terms of Lufthansa German Airlines or any provisions thereof must be construed under the terms of Section 2-207 (or its successors) of the Uniform Commercial Code as enacted in New York, the seller expressly consents that the terms of Lufthansa German Airlines shall prevail and seller expressly waives his own.
20. This entire contract and any and all provisions and parts thereof shall be construed exclusively under the law of New York State, and the law of New York shall likewise control any and all disputes, controversies, claims and litigation arising out of this contract between Lufthansa German Airlines and seller. Seller expressly consents to be subject to the personal jurisdiction of the New York courts and expressly consents to service by certified mail. Service shall be made by certified mail to seller's address as stated hereon, or to seller's place of business.
21. Lufthansa German Airlines and the seller agree that in the event of any part of this agreement shall be invalid, the remainder of the agreement shall retain its validity and shall be supplemented by law.